



The EXP Advantage Means Higher Prices



Formerly Kimco Exchange Place

# INVESTMENT SALES SPECIALISTS



## About Us

The team at EXP Realty Advisors has over 20 years combined experience running Kimco Exchange Place where we closed over 250 separate shopping center and single tenant net leased transactions with a combined value of over one billion dollars. Kimco Exchange Place was the brokerage division of Kimco Realty Corporation (NYSE: KIM), the nations largest owner of neighborhood and community shopping centers.

Our area of expertise includes sales of multi- and single-tenant retail, industrial, and office property, as well as land.

## SAMPLING OF OFFICE & INDUSTRIAL TRANSACTIONS

- Progress Energy Building in St. Petersburg, FL - \$73,935,200
- Orgill Distribution Facility in Killgore, TX - \$17,990,000
- Thomson Campus R&D Facility in Nevada City, CA - \$16,800,000
- Kimberly Clark Distribution Center in Corinth, MS - \$11,650,000
- Office Depot Distribution Center in Jackson, MS - \$11,250,000
- City Center Office Building in Aurora, CO - \$8,625,000
- Aspire Charter Schools in Sacramento, CA - \$7,750,000
- National Park Services (GSA) in Orick, CA - \$6,400,000
- Caterpillar Inc. Facility in Corinth, MS - \$5,858,500
- Wal-Mart Distribution Center in Macon, GA \$4,740,000
- Teletch Call Center in Fairfield, AL - \$4,350,000
- Behr Paint Manufacturing Plant in Chicago Heights, IL - \$4,290,000

*"Those guys in New York City have sold many deals for me in Texas. I trust them to get me great pricing on my sales."*

- John Greenwood. Lantana Holdings

*"They are professional and persistent. Use them if you want to sell in a timely fashion at a great price"*

- Mark Dufton, DJM Realty



## SAMPLING OF SHOPPING CENTER TRANSACTIONS

Franklin Town Center in Franklin, NJ - \$41,500,000

Flamingo Market Place in Pembroke Pines, FL - \$23,000,000

Scenic Plaza in Modesto, CA - \$21,667,000

Maricopa Fiesta in Maricopa, AZ - \$18,400,000

Oxbridge Square in Richmond, VA - \$15,200,000

Alamo Plaza in Gilroy, CA - \$14,500,000

New London Center in New London, NH - \$14,250,000

Westgate Plaza in Tampa, FL - \$12,100,000

Wyndham Plaza in Southlake, TX - \$11,300,000

Terrace Shopping Center in Antioch, CA - \$10,500,000

Thunderbird Plaza in Sun City, AZ - \$7,700,000

Belmont Plaza in Belmont, CA - \$6,900,000

Gateway Shopping Center in Wilson, NC - \$5,000,000

## EXP clients benefit from...

- Our unified five person team
- Our 16,000+ contact buyer & broker database to which we email to weekly
- Website traffic: 200,000+ hits / month
- We average \$400M+ in listings
- Our marketing campaign reaches 7.5M+ investors monthly
- Our steady sales performance since the economic downturn began in October 2008



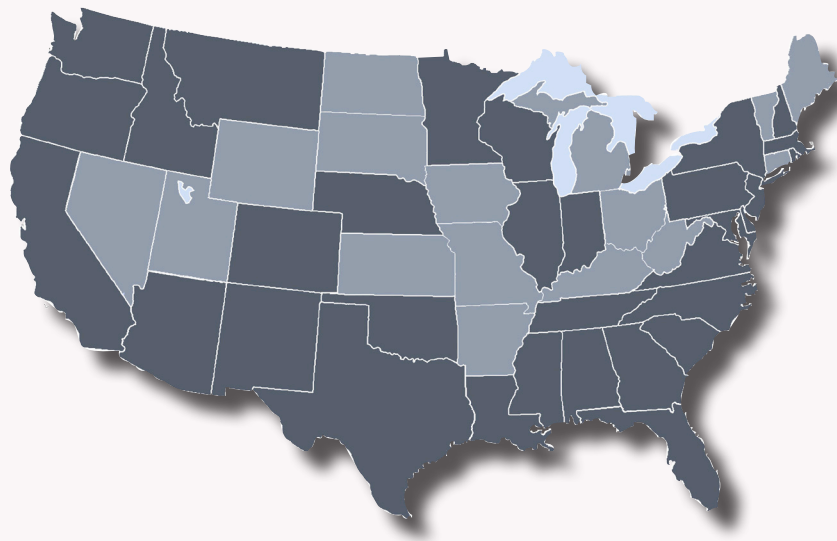
*"Their database of active principals and commercial brokers is impressive. They generate many leads. I would definitely work with them again."*

Bob Whelan, PMAT Acquisition

1.3 Billion  
Total Sales Dollars

300+  
Sale Transactions

in 37 states



### SAMPLING OF SINGLE TENANT RETAIL TRANSACTIONS (CLOSED SINCE OCTOBER 2008)



Nat'l Portfolio  
\$21,000,000  
Closed 2009



Austin, TX  
\$1,785,000  
Closed 2009



Norman, OK  
\$1,420,000  
Closed 2009



Auburndale, FL  
\$1,370,000  
Closed 2009



St. Augustine, FL  
\$5,484,657  
Closed 2009



Nampa, ID  
\$1,636,400  
Closed 2009



Grand Prairie, TX  
\$2,174,000  
Closed 2009



Grand Prairie, TX  
\$2,100,840  
Closed 2009



Staten Island, NY  
\$2,843,338  
Closed 2009



Greenville, SC  
\$2,366,921  
Closed 2009



Edmond, OK  
\$1,755,000  
Closed 2009



Northlake, IL  
\$2,350,000  
Closed 2009



Greenwood, IN  
\$1,650,000  
Closed 2009



Edmond, OK  
\$1,015,000  
Closed 2008



Coventry, RI  
\$1,910,000  
Closed 2008



Griffith, IN  
\$589,474  
Closed 2008



Norman, OK  
\$1,975,000  
Closed 2008



Auburndale, FL  
\$1,182,000  
Closed 2008



Rochster, NY  
\$1,050,000  
Closed 2008



Cypress, TX  
\$1,106,046  
Closed 2008



Chicago Heights, IL  
\$4,290,000  
Closed 2008

## Partial Client List

- A.K. Realty
- Allan Riley Co.
- ARC Properties
- Ashley Land Company
- Barclay Group
- Bayrock Investment Co.
- Bill Millichap (of Marcus & Millichap)
- CASTO
- CASTO-Skilken
- Churchill & Banks
- Conrad Associates
- Coyote Interests, Inc.
- Commercial Properties Development
- De Rito Partners
- DJM Realty
- First Industrial Realty Trust
- General Electric Real Estate
- Gordon Brothers
- Insight Real Estate Development
- Institute Real Estate Development
- Katz Properties
- KDS Investments
- Keystone Development Group
- Kimco Realty Corp.
- Kin Properties
- KRAS Brother
- Newman Development Group
- Office Depot
- Orchard Acres Properties
- PMAT
- Provence Collection
- Provisions
- ROC Properties
- Silver Properties
- Sooner Investments
- Staubach Capital Partners
- Sundowner Inc.
- SunTrust
- Tandem Development
- Taylor Development
- True Ventures
- Twin Rivers
- U.S. Properties Group
- U.S. Restaurant Properties



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